

DR. LOIS FRANKEL

Get and keep the job you want.

Your boss asks you to do the impossible. You figure getting it done is the way to get ahead. Right? **Wrong.** Being a miracle worker only begets more requests to perform miracles; and every time you do, you raise the bar for yourself. You've heard that old adage—don't work harder; work smarter? Well this is what it means. Next time you're asked to move a mountain, say, "I'd be happy to do that. Let me tell you what I will need to make it happen in the timeframe you have requested." Men are better at negotiating these sorts of requests than women are. So, girlfriends, speak up. Miracle workers may get *canonized*, but they don't always get *recognized!*

For more information about how Corporate Coaching International can help you get and keep the job you want, or to have one of our coaches speak at an upcoming meeting or event, check out our websites at www.corporatecoachingintl.com or www.gr8speakers.com.

Best regards,

Lois P. Frankel, Ph.D.